- What is Purchase consideration? Explain the different methods for calculating consideration.
- Explain the different sources available for Indian industries in raising long term and short term finance.

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(Printed Pages 4)

(21216)

B.B.A.-I Sem.

Roll No.

18036

B.B.A. Examination, Dec. 2016 BUSINESS ORGANIZATION

(BBA-101)

(New)

Time: Three Hours |

[Maximum Marks:75

Note: Attempt all the Sections as per instruc-

tions.

Section-A

(Very Short Answer Questions)

Note: Attempt all the **five** questions. Each question carries 3 marks. Very **short** answer is required not exceeding 75 words.

 $3 \times 5 = 15$

P.T.O.

18036/4

- 1. What do you mean by business organisation.
- 2. Explain the three types of plant layout.
- 3. Define Joint Stock Company.
- Explain the meaning and objectives of absorption.
- 5. Explain three sources of short term finances.

(Short Answer Questions)

Note: Attempt any two questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words.

71/2×2=15

 Distinguish between Sole proprietorship and Partnership. What do you mean by finances? Explain the characteristics of a good financial planning.

Discuss the factors which should be considered in selecting a layout.

Section-C

(Detailed Answer Questions)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.

15×3=45

- Explain the various principles of an Organisation.
- 10. Explain the procedure for registration of a small scale unit.
- 11. What do you mean by Joint Stock Company? Explain the salient features of a joint stock company.

18036/3

P.T.O.



18036/2

N (201217) B.B.A.-I Sem.

Roll No.

18036

B. B. A. Examination, Dec. 2017 BUSINESS ORGANIZATION (BBA-101)

(New)

Time: Three Hours]

[Maximum Marks: 75

Note: Attempt questions from all Sections as per instructions.

Section-A

(Very Short Answer Questions)

Attempt all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.

3×5=15

- What do you mean by concept of business?
- Explain plant layout.
- 3. What is the meaning of size of business unit?



- 4. Explain the types of mergers.
- 5. Define business finance.

(Short Answer Questions)

Attempt any *two* questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words. 7½×2=15

- 6. Discuss the characteristics of business.
- 7. Define the merits and demerits of sale trading.
- 8. Describe the economic importance of the stock exchange.

Section-C

(Detailed Answer Questions)

Attempt any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 15×3=45

What do you mean by functional organization?
 Discuss its main characteristics also.

- Describe the economies obtained from large sized business unit. Explain its disadvantages also.
- Define partnership and discuss its essential elements or its characteristics.
- 12. Explain the meaning and objects of acquisitions.
- Discuss the various sources of long-term and shortterm funds in India.

13. Explain the meaning of business finance. What are the different sources of meeting these needs?

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G (21218) B.B.A.-I Sem.

Roll No.

18036

B. B. A. Examination, Dec. 2018

Business Organization (BBA-101)

(New)

Time: Three Hours]

[Maximum Marks: 75

Note: Attempt questions from all Sections as per instructions.

Section-A

(Very Short Answer Questions)

Answer all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.

3×5=15

1. Give the meaning of Business. Also give its essentials.

- State the meaning and features of Business Unit.
- State the meaning of a joint stock company. Also give its features.
- 4. Name the financial needs of an organization.
- What is SEBI? When was it established.

(Short Answer Questions)

Answer any *two* questions out of the following three questions. Each question carries 7½ marks. Short answer is required not exceeding 200 words, 7½×2=15

- Distinguish between business and profession.
- 7. Distinguish between partnership and joint stock company.

8. Explain the terms-Mergers, Take overs and Acquisition.

Section-C

(Detailed Answer Questions)

Answer any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.

15×3=45

- 9. State the meaning, objectives and scope of business.
 When and how was business organization evolved?
- 10. What do you mean by plant location and layout ? How would you determine the ideal size of a business unit?
- 11. How would you establish a new joint stock company?
- 12. Explain the meaning and types of business combinations. What are the causes of business combinations?

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Roll No.

Total Questions: 13]

[Printed Pages: 3

18036

B.B.A. Ist Semester Examination, Nov., 2019 BUSINESS ORGANIZATION

(BBA-101)

Time: 3 Hrs.]

[M.M. : 75

Note: - Attempt all Sections as per instructions.

Section-A

(Very Short Answer Type Questions) 3×5=15

- Note: Attempt all the *five* questions. Each question carries

 3 marks. Very short answer is required not exceeding 75 words.
- 1. What do you mean by Profession?
- 2. What do you understand by Promotion ?

ND-175

(1)

Turn Over

- 3. Define the sole trading.
- 4. Define the forms of Mergers.
- 5. What do you understand by Stock Exchange?

(Short Answer Type Questions) 71/2×2=15

- Note: Attempt any two questions out of the following three questions. Each question carries 7½ marks.

 Short answer is required not exceeding 200 words.
- 6. Describe the main functions of Business.
- Explain the procedure of establishment of a new business unit.
- . 8. Explain the merits and demerits of Partnership.

Section-C

(Long Answer Type Questions) 15×3=45

- Note: Attempt any three questions out of the following five questions. Each question carries 15 marks.

 Answer is required in detail.
- 9. What is different forms of business organisation? Which method will be best for a large scale industrial organisation in your opinion?

ND-175 (2)

- Discuss the factors which determine the optimum size of business unit. Give illustration of Indian business wherever possible.
- 11. What are the articles of association? Are articles obligatory? Explain its contents in detail.
- 12. Explain the conditions for amalgamation in nature of merger. State the method of accounting applicable to this type of amalgamation.
- 13. Discuss the functions of stock exchanges. It is necessary to control its working? If yes, then how? Make clear.

ND-175

(3)

10. What is Planning? Discuss the process of Planning. Are there any limitations of planning? If so, how can they be overcome? नियोजन से आप क्या समझते हैं? इसकी प्रक्रिया का वर्णन कीजिए। क्या इसके अन्तर्गत कुछ सीमाएँ आती हैं, यदि ऐसा है तो उन्हें कैसे दूर किया जा सकता है?

11. How communication technology can be used effectively in the organisation technology? What are the problems while using communication technology in the organisation? संचार प्रौद्योगिकी के अन्तर्गत संचार तकनीक (प्रौद्योगिकी) का उपयुक्त प्रयोग कैसे किया जा सकता है? वह कौन सी समस्याएँ है जो किसी संगठन के अन्तर्गत संचार तकनीक का प्रयोग करते हुए आती हैं?

12. Write a note on the meaning and techniques of controlling. नियन्त्रण का अर्थ तथा इसकी तकनीक का वर्णन कीजिए।

13. Elaborate conceptual foundations of organisational behaviour. संगठनात्मक व्यवहार की धारणा का विस्तृत रूप से वर्णन कीजिए।

18073

B.B.A. Examination, Dec.-2020 Fundamentals of Management (BBA-101)

(New)

Time: Three Hours]

[Maximum Marks: 75

Note: Attempt all the sections as per instructions.

नोट: सभी खण्डों से निर्देशानुसार हल कीजिए।

Section-A/ खण्ड-अ

(Very Short Answer Questions) (अति लघु उत्तरीय प्रश्न)

Note: Attempt all **five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. 5×3=15

नोट: सभी पाँच प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 3 अंक का है। अधिकतम 75 शब्दों में अति लघु उत्तर अपेक्षित है।

P.T.O.

- What is Scientific Management? वैज्ञानिक प्रबन्ध से आप क्या समझते हैं?
- What do you mean by 'Rule of Thumb'?
 Rule of thumb (अनुभव सिद्ध रीति या नियम) से आप क्या समझते हैं?
- Define Communication technology.
 संचार प्रौद्योगिक अथवा संचार तकनीक को समझाइए।
- Define Matrix Organisation.
 भैट्रिक्स संगठन का वर्णन कीजिए।
- 5. What is Planning? नियोजन से आप क्या समझते हैं?

Section-B/खण्ड-ब

(Short Answer Questions)

(लघु उत्तरीय प्रश्न)

Note: Attempt any **two** questions out of the following three questions. Each question carries 7.5 marks. Short answer is required not exceeding 200 words. $2 \times 7 \frac{1}{2} = 15$

नोट : निम्नलिखित तीन प्रश्नों में से किन्हीं **दो** प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 7.5 अंको का है। अधिकतम 200 शब्दों में लघु उत्तर अपेक्षित है। Define a note on Unity of Direction.
 निर्देशन एकीकरण पर एक नोट लिखिए।

What do you mean by Decision Making?
 Explain the process of decision making.
 निर्णय लेने से आप क्या समझते हैं? इसकी प्रक्रिया का वर्णन कीजिए।

 Compare and Contrast theory 'X' and 'Y'.
 'X' तथा 'Y' थ्योरी की तुलना कीजिए। ये कैसे एक दूसरे के विपरीत हैं।

Section-C/खण्ड-स

(Detailed Answer Questions)

(विस्तृत उत्तरीय प्रश्न)

Note: Attempt any three questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. 15×3=45

नोट : निम्नलिखित पाँच प्रश्नों में से किन्ही तीन प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 15 अंकों का है। विस्तृत उत्तर अपेक्षित है।

 Discuss in detail Fayol's principles of Management.
 प्रबन्धन के हेनरी फेयोल के 'सिद्धान्तों' का वर्णन कीजिए।

18073/3

P.T.O.

- 9. What are the management concepts?
 Explain managerial levels.
 प्रबंधन की अवधारणा क्या है? प्रबंधकीय स्तर की क्याख्या कीजिए।
- 10. What is the relationship between 'Authority' and 'Responsibility'. Also discuss the difference between authority and responsibility.
 'अधिकार' और 'जिम्मेदारी' में क्या संबंध है। और 'अधिकार' और 'जिम्मेदारी में अंतर भी बताइए।
- 11. What is the transformational leadership.
 Compare the transactional leadership with transformational leadership.
 परिवर्तनकारी नेतृत्व क्या है? परिवर्तनकारी नेतृत्व और कारोबारी नेतृत्व में तूलना कीजिए।
- 12. What is Motivation. Explain the types of motivation and major theories of motivation? प्रेरणा क्या है? प्रेरणा के प्रकार और प्रमुख सिद्धान्त की व्याख्या कीजिए।
- 13. Explain the process of planning. What are the Relationship between planning and controlling? नियोजन की प्रक्रिया बताइए। नियोजन और नियंत्रण में क्या सबंध है?

A	(Printed Pages 4)
(20222)	Roll No
B.B.AI Sem.	

18073 (CV-III) B.B.A. Examination, Dec.-2021 FUNDAMENTALS OF MANAGEMENT (BBA-101) (New Course)

Time: 1½ Hours | [Maximum Marks: 75]

Note: Attempt **all** the sections as per instructions.

सभी खण्डों को निर्देशानुसार हल कीजिए।

Section-A/खण्ड-अ

(Very Short Answer Type Questions)

(अति लघु उत्तरीय प्रश्न)

Note: Attempt any two questions. Each question carries 7.5 marks. Very short answer is required not exceeding 75 words. 2×7.5=15

किन्हीं **दो** प्रश्नों के उत्तर वीजिए। प्रत्येक प्रश्न 7.5 अंकों का है। अधिकतम 75 शब्दों में अतिलघु उत्तर अपेक्षित है।

. . . .

- Define the term "Management".
 प्रबंधन शब्द को परिभाषित कीजिए।
- 2. Write a note on Decision making. 'निर्णय लेने' पर टिप्पणी लिखिए।
- 3. What do you mean by span of control? नियंत्रण की अवधि से आप क्या समझते हैं?
- 4. Explain the limitations of planning? योजना बनाने की सीमाओ की व्याख्या कीजिए।
- Define Leadership. नेतृत्व को परिभाषित कीजिए।

Section-B/खण्ड-ब (Short Answer Type Questions) (लघु उत्तरीय प्रश्न)

Note: Attempt any one question out of the following three questions. Each question carries 15 marks. Short answer is required not exceeding 200 words.

1×15=15
निम्नलिखित तीन प्रश्नों में से किसी एक प्रश्न का उत्तर दीजिए। प्रत्येक प्रश्न 15 अंकों का है। लघु उत्तरीय प्रश्नों के उत्तर 200 शब्दों में अपेक्षित है।

6. Write a short notes on the following: निम्नलिखित पर संक्षिप्त टिप्पणी लिखिएः

(i) Centralisation versace decentralisation. केन्द्रीकरण बनाम विकेन्द्रीकरण।

- (ii) Types of Organisation structure. संगठन संरचना के प्रकार
- 7. Define the term 'Control'. Discuss the various types of controlling. नियंत्रण को परिभाषित कीजिए। नियंत्रण के विभिन्न प्रकारों का उल्लेख कीजिए।
- 8. What are the types of communication technology. संचार प्रौद्योगिकी के प्रकार क्या हैं?

Section-C/खण्ड-स

(Detailed Answer Type Questions)

(विस्तृत उत्तरीय प्रश्न)

Note: Attempt, any two questions out of the following five questions. Each question carries 22.5 marks. Answer is required in detail. 2×22.5=45 निम्नलिखित पाँच प्रश्नों में से किन्हीं दो प्रश्नों के उत्तर दीजिए। प्रत्येक प्रश्न 22.5 अंकों का है। विस्तृत उत्तर अपेक्षित है।

18073 (CV-III)/3

P.T.O.

18073 (CV-III)/2