

11. "Leadership in the driving force which gets things by others. No amount of organisation can replace Leadership. Organisation is merely supplementary". Comment.
12. What do you mean by business decision-making? Explain various steps of decision making process.
13. "Indian philosophy and thought has promoted the Entrepreneurship". Explain. What is the meaning of Protestant Policy.

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Roll No.....

B.B.A.-V Sem.

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**B.B.A. Examination, Dec. 2016**

**Entrepreneurship and Small Business**

**Management**

**(BBA-501)**

**(New)**

*Time : Three Hours ]*

*[Maximum Marks : 75*

**Note :** Attempt **all** the sections as per instructions.

**Section-A**

**(Very Short Answer Questions)**

**Note :** Attempt all the **five** questions. Each question carries **3** marks. Very short answer is required not exceeding 75 words.

3×5=15

P.T.O.

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1. What is Intrapreneurship?
2. The Entrepreneur explore the opportunities.
3. Who is Authoritarian Leader and who is Laissez-Fair-Leader?
4. State the natural and social causes of risk.
5. Define Business Planning and discuss its importance. What are the elements of planning?

#### Section-B

##### (Short Answer Questions)

**Note :** Attempt any **two** questions out of the following **three** questions. Each question carries  $7\frac{1}{2}$  marks. Short answer is required not exceeding 200 words.

$$7\frac{1}{2} \times 2 = 15$$

6. What values are represented by the research carried on for entrepreneurship?

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7. What are the responsibilities of an Entrepreneur towards the employees?
8. Explain the classic Ideology regarding Economic Development & Entrepreneurship.

#### Section-C

##### (Detailed Answer Questions)

**Note :** Attempt any **three** questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.

$$15 \times 3 = 45$$

9. "The economic development of a country depends on in the inventions carried on by its scattered entrepreneurial capacities". Explain.
10. "An Entrepreneur should fulfil social responsibilities together with profiteering". Explain.

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13. What are the provisions of the new industrial licencing policy ? Briefly discuss regarding exempted industrial licencing and substantial expansion.

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**18062**

**B. B. A. Examination, Dec. 2017**

**Entrepreneurship and Small Business Management**

**(BBA-501)**

**(New)**

*Time : Three Hours]*

*[Maximum Marks : 75*

**Note :** Attempt questions from all Sections as per instructions.

**Section-A**

**(Very Short Answer Questions)**

Answer all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.  $3 \times 5 = 15$

1. What is Project Report ?
2. What is Sickness in SSI units ?

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(2)

3. What is National Small Industries Corporation Ltd. ?
4. What is DICs. ?
5. Write four main characteristics of small scale entrepreneur.

**Section-B**

**(Short Answer Questions)**

Answer any *two* questions out of the following three questions. Each question carries  $7\frac{1}{2}$  marks. Short answer is required not exceeding 200 words.  $7\frac{1}{2} \times 2 = 15$

6. Discuss the role and significance of entrepreneur in economic development.
7. Give an account of the evolution and growth of industrial entrepreneurship in India.
8. What legal formalities are required for registration of small scale industries ?

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**Section-C**

**(Detailed Answer Questions)**

Answer any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.  $15 \times 3 = 45$

9. "Entrepreneurial Development Programme is a process of grooming entrepreneurs." Explain.
10. What is meant by entrepreneur ? Describe in brief the psychological theories of entrepreneurship.
11. What are the main functions of SIDBI ? Discuss the various types of assistances provided by SIDBI to small enterprises.
12. What factors are considered in SWOT analysis ?

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(4)

11. Name the different forms of ownership organization. Explain their merits, limitations and suitability.
12. What are incentives and subsidies? Name the different subsidies available to small scale industries.
13. Write explanatory notes on the following :
  - (a) Environmental analysis
  - (b) Trait theory of entrepreneurship
  - (c) Sociocultural theory of entrepreneurship.

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**18062**

**B. B. A. Examination, Dec. 2018**  
**Entrepreneurship and Small Business Management**  
**(BBA-501)**  
**(New)**

*Time : Three Hours]*

*[Maximum Marks : 75*

*Note : Attempt questions from all Sections as per instructions.*

**Section-A**

**(Very Short Answer Questions)**

Answer all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words. 3×5=15

1. Describe the traits found in successful entrepreneurs.

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(2)

2. EDP means only training.
3. Write steps in starting a small industry.
4. What is intrapreneurship ?
5. Role of entrepreneurship in Indian Economy.

#### Section-B

##### (Short Answer Questions)

Answer any *two* questions out of the following three questions. Each question carries  $7\frac{1}{2}$  marks. Short answer is required not exceeding 200 words.  $7\frac{1}{2} \times 2 = 15$

6. Describe the various types of plant layout.
7. What are EDPs ? Explain the problems of EDPs in India.
8. Discuss the different methods for solving transportation problem and state two areas of application for each of them.

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#### Section-C

##### (Detailed Answer Questions)

Answer any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.  $15 \times 3 = 45$

9. The following are given factory to warehouses transportation costs, quantities available at each factory and quantities demanded at each warehouse :

Factory	Warehouse				Available at Factory
	A	B	C	D	
F <sub>1</sub>	10	22	10	20	8
F <sub>2</sub>	15	20	12	8	13
F <sub>3</sub>	20	12	10	15	11
Demanded at warehouse	7	10	6	9	32

Determine the optimum transportation plan.

10. Entrepreneur is not the same as managers. Explain the difference between these two persons.

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Total Questions : 13 ]

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**18062**

**B.B.A. Vth Semester Examination, Nov., 2019**

**ENTREPRENEURSHIP AND SMALL  
BUSINESS MANAGEMENT**

**(BBA-501)**

***Time : 3 Hrs. ]***

***[ M.M. : 75***

**Note :-** Attempt questions from all Sections as per instructions.

**Section-A**

**(Very Short Answer Type Questions) 3×5=15**

**Note :-** Attempt all the *five* questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.

**ND-189**

**( 1 )**

**Turn Over**

1. Define *four* psychological barriers faced by women entrepreneurs.
2. What is structure of EDP ?
3. What do you understand by the term "SWOT" ?
4. Describe *two* limitations of CPM.
5. How short-term capital is different from Venture Capital ?

#### Section-B

(Short Answer Type Questions)  $7\frac{1}{2} \times 2 = 15$

**Note :-** Attempt any *two* questions out of the following three questions. Each question carries  $7\frac{1}{2}$  marks.

Short answer is required not exceeding **200** words.

6. Define briefly the highlights of Government Policy, 1991 to Support SSIs.
7. Define the process of registration and licensing of small industry.
8. Define the qualities of effective leadership.

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#### Section-C

(Long Answer Type Questions)  $15 \times 3 = 45$

**Note :-** Attempt any *three* questions out of the following five questions. Each question carries 15 marks.

Answer is required in detail.

9. What do you understand by term 'Entrepreneurship' ? Define the need and scope of entrepreneurship with special reference to India.
10. Define Entrepreneurial Training. What are its objectives and importance ?
11. "Small enterprises do contribute in economic development, but there are many difficulties in their path." Comment on it.
12. Explain the factors that influence the fixed capital requirements of an enterprise.
13. Define the various steps of PERT. What are its advantages and limitations ?

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( 3 )



2. What is environmental analysis.
3. Mention steps to prepare a business plan.
4. Problems of EDPs.
5. Describe how innovation is an important dimension of entrepreneurship.

### Section-B

#### (Short Answer Questions)

**Note :** Attempt any **two** questions out of the following three questions. Each question carries  $7\frac{1}{2}$  marks. Short answer is required not exceeding 200 words.  $7\frac{1}{2} \times 2 = 15$

6. What are the methods of finding initial feasible solution of a transportation problem? Explain the VAM methods.
7. "Entrepreneurs are born not made." Comment.
8. "EDP is a process of grooming entrepreneurs." Explain.

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### Section-C

#### (Detailed Answer Questions)

**Note :** Attempt any **three** questions out of the following five questions. Each question carries 15 marks. Answer is required in detail.  $15 \times 3 = 45$

9. The following table gives the factory to warehouse transportation costs in rupees, quantities available at each factory and quantities required at each warehouse. Determine the least cost transportation schedule:

Factory	Warehouse				Availability
	W <sub>1</sub>	W <sub>2</sub>	W <sub>3</sub>	W <sub>4</sub>	
F <sub>1</sub>	9	7	10	8	14
F <sub>2</sub>	8	11	9	11	27
F <sub>3</sub>	13	10	12	10	14
Requirements	15	19	11	10	55

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P.T.O.



10. What is plant layout? Point out the characteristics and principles of an ideal plant layout.
11. Describe the steps and legal requirements for establishing a new business unit in India.
12. Is the entrepreneur the same as a manager? If not, point out the difference between the two.
13. Write explanatory notes on following:
- (a) Trait theory of entrepreneurship.
  - (b) Psychological theory of entrepreneurship.
  - (c) Role of entrepreneurship.

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B.B.A.-V Sem.

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**18062**  
**B.B.A. Examination, Dec.-2020**  
**Entrepreneurship and Small Business**  
**Management**  
**(BBA-501)**

*Time : Three Hours ] [Maximum Marks : 75*

**Note :** Attempt **all** the sections as per instructions.

**Section-A**

**(Very Short Answer Questions)**

**Note :** Attempt all the **five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.

3×5=15

1. Successful entrepreneurs are said to have certain common characteristics. Explain them.

**P.T.O.**