

12. Explain contract enforcement and dispute settlement in reference of International Business Management.

13. Explain International Human Resource Management. Discuss the organizational design and structure of International Corporations.

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(21218)

MIB - III Sem.

(Printed Pages 4)

Roll No. R1709355903

NP-3316

M.I.B. Examination, Dec.-2018

International Business Management

(MIB - 304)

Time : Three Hours]

[Maximum Marks : 75

Note : Attempt questions from **all** Sections as per instructions.

Section - A

(Very Short Answer Questions)

Note : Attempt **all five** questions. Each question carries 3 marks. Very short answer is required not exceeding 75 words.

3×5=15

1. What is Motivation Process.

P.T.O.

2. What are the sources of Recruitment in H.R.M.
3. What do you mean by International Commercial Arbitration.
4. Explain about International Business Negotiations.
5. What is Japanese School Management?

Section - B

(Short Answer Questions)

Note : Attempt **any two** questions out of the following **three** questions. Each question carries $7\frac{1}{2}$ marks. Short answer is required not exceeding 200 words. $7\frac{1}{2} \times 2 = 15$

6. Describe the ways in International business has an Impact on your life.
7. What do you believe India must do to improve its International Competitiveness?

NP-3316\2

8. Why is it important to know about strategy in an International Management.

Section - C

(Detailed Answer Questions)

Note : Attempt **any three** questions out of the following **five** questions. Each question carries 15 marks. Answer is required in detail. $15 \times 3 = 45$

9. What is competitive advantage? Discuss the relevance of the value chain?
10. What managerial qualities are required to manage a strategic alliance effectively? Could you articulate your own definition of a strategic alliance?
11. How does American School of Management play the role in understanding different issue in cross culture management?

NP-3316\3

P.T.O.

A

(21119)

M.I.B.-III Sem.

Printed Pages : 3

Roll No.

NP-3316

M.I.B. Examination, November-2019

INTERNATIONAL BUSINESS MANAGEMENT

(MIB-304)

Time : Three Hours]

[Maximum Marks : 75

Note : Attempt questions from all Sections as per instructions.

Section-A

(Very Short Answer Questions)

Note : Attempt all the *five* questions of this section. Each question carries 3 marks. Very short answer is required not exceeding 75 words. $3 \times 5 = 15$

1. What is monetary motivation ?
2. What do you mean by selection ?
3. Why is Japanese school of Management Famous ?
4. Define negotiations.
5. What do you understand by dispute settlement ?

NP-3316

[P.T.O.]

(2)

Section-B

(Short Answer Questions)

Note : Attempt any *two* questions out of the following three questions. Each question carries $7\frac{1}{2}$ marks. Short answers is required not exceeding 200 words. $7\frac{1}{2} \times 2 = 15$

6. Explain the types and functions of International strategic alliance.
7. What do you mean by policy and strategies. Explain both in the light of International Business.
8. Explain the locus of decision making in International Business Management.

Section-C

(Detailed Answer Questions)

Note : Answer any *three* questions out of the following five questions. Each question carries 15 marks. Answer is required in detail. $15 \times 3 = 45$

9. Explain the different types of motivation. How motivation effect the business performance explain ?

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(3)

10. How American school of Management is important in different cross cultural issues of Management.
11. Explain Globals competitiveness. What are its advantages ?
12. Explain the organisational design and structure of International Corporation.
13. Discuss the International commercial arbitration in detail.

NP-3316

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(20221)

MIB-III Sem.

(Printed Pages 3)

Roll No. 19.0.93.52.00023

NP-3316

M.I.B. Examination, Dec.-2020

International Business Management

(MIB-304)

Time : Three Hours]

[Maximum Marks : 75

Note : Attempt questions from **all** Sections
as per instructions.

Section-A

Note : Attempt all the **five** questions.

$3 \times 5 = 15$

1. Define International Business.
2. What are the types of organisational structure in International Business.
3. What do you mean by training.
4. Define Barriers of trade.

P.T.O.

5. What is commercial arbitrations.

Section-B

Note : Attempt **any two** from the following: $7\frac{1}{2} \times 2 = 15$

1. What do you mean by value chain. Describe its relevance with competitive advantage.
2. What do you mean by Motivation. Explain its process in brief.
3. Describe the important global organisational structure.

Section-C

Note : Attempt **any three** from the following: $3 \times 15 = 45$

1. Write an essay on multilateral trade negotiation and agreement.
2. Explain the various sources and types of conflict.

NP-3316/2

3. Discuss the role of international in International Business Manag
4. Explain the different sou recruitment in International Bus
5. How does Japanese School of Man play the role in understanding issues in cross cultural Manager

NP-3316/3

- ✓ 3. Why is American School of Management Famous?
- ✓ 4. What are the types of international strategic alliances?
5. Discuss dispute settlement.

Section-B

(Short Answer Questions)

Note : Attempt any **one** question out of the following three questions. Each question carries 15 marks. Short answer is required not exceeding 200 words.

$$1 \times 15 = 15$$

- ✓ 6. Discuss the functions and management of international strategic alliances.
7. Explain International Business Negotiations.
8. Discuss the methods of decision making in International Business Management.

Section-C

(Detailed Answer Questions)

Note : Answer any **two** questions out of the following five questions. Each question carries 22.5 marks. Answer is required in detail. $2 \times 22.5 = 45$

9. ✓ Why is Japanese School of Management Famous? Discuss its implications to an international firm.
10. ✓ Discuss selection process. What are the methods of training?
11. Explain the International commercial arbitration in brief.
12. What do you mean by organisational design? Discuss the organisational design and structure of International Corporation.

13. Discuss the importance of Global Competitiveness.

NP-3316 (CV-III)
M.I.B. Examination, Dec.-2021
INTERNATIONAL BUSINESS
MANAGEMENT

(MIB-304)

Time : 1½ Hours]

[Maximum Marks : 75

Note : Attempt questions from **all** sections as
per instructions.

Section-A

(Very Short Answer Questions)

Note : Attempt any **two** questions. Each
question carries 7.5 marks. Very short
answer is required not exceeding 75
words.

$$2 \times 7.5 = 15$$

1. ✓ What is motivation process?
2. What do you mean by recruitment?

P.T.O.