



## IMB

UGC Approved, NAAC 'A' Grade Accredited

**Post Graduate Degree Program in Business Management** 



Welcome to the Two-Year UGC Approved, NAAC 'A' Grade Accredited Post Graduate Degree Program in Business Management - MIB offered at IMS Ghaziabad (University Courses Campus). The aim of the program is to create managers who can handle challenges of the global corporate arena.

### **ABOUT IMS GHAZIABAD**

From a modest beginning in 1990, IMS Ghaziabad has grown into a fully integrated temple of knowledge as it completes its 33 years of excellence. Since its inception, the envisioning founders of the institute have aimed to groom philanthropic leaders, managers and entrepreneurs who can contribute not only to society but the planet at large. Three educational campuses under the aegis of IMS Ghaziabad with the state of art infrastructure provide vibrant, innovative and global education in various areas of Management, Information Technology, Biosciences, Engineering and Journalism.



The resolute effort is what constitutes the DNA of IMS Ghaziabad (University Courses Campus) as also carved on its logo as the shloka. The ethos of the institute lies in providing a vibrant, innovative and global education to the students in integration with human values and professional ethics, shaping them into socially conscious global professionals. It has consistently produced university toppers which speaks volumes about the quality of education imparted by its learned faculty. The institute is ISO 9001:2015 certified and NAAC 'A' accredited.









## **B** PROGRAM OVERVIEW



#### Post Graduate Degree Program in Business Management

MIB program trains students on the concepts that they can apply in the competitive corporate environment to excel in international companies and cultures.



In this era of a boundaryless business world, organizations need a global perspective and a local execution. This requires rigorous academic inputs, blended learning pedagogy, industry mentoring, international networking and global exposure. All these elements are well crafted in this program making it a preferred choice among the students who are graduating in this dynamic, ever-evolving global corporate culture.



# **MIB Highlights**

- International Advisory
- IIM Certification & On-Campus Trainings
- International Immersion Program
- Degree and Diploma Certification
- Industry Enabled Learning
- Research Orientation
- Placement Profiling
- Flip Videos
- Blended Learning
- Highest package 17.5 Lacs/per Annum
- 3 Tier Mentoring





## **ADVISORY & MENTORS**

#### International



(Dr) Amarendra Khatua Former Secretary Ministry of External Affairs Government of India



Vera Fakor Alomatu Agbenyegah CEO -VCM Consult Founder VCMN Skills Development Accra, Ghana



**Dawood Al Shewazi** Founder Strategic Marketing & Exhibition Dubai, UAE



Dr. Juan Carlos Sosa Varela Dean & Professor Business, Tourism & Entrepreneurship Division Associate Editor European Business Review UAGM Puerto Rico



**David W Stewart** President's Professor of Marketing & Business Law (Emeritus) Loyola Marymount University

College of Business Administration, USA

#### **Corporate**

Ms. Rakhi Aswal CFO Saxo Group India

Mr. Niraj Kumar Interglobe Aviation Group

Mr. Subhankar Ghose Vice President - HR Sales Spice Money

Mr. Apurva Chamaria Head of Partnership Google, India

Mr. Neerajh Malikk Chief Business Officer Aptech Ltd.

Mr. Abhinav Saran AVP - Marketing Bata India

Mr. Rajkiran Kanagala

Sr. VP & Group Head Transport Corporation of

Mr. Rajeev Singh Consultant Editor Amar Ujala

Mr. Kamlesh Tripathi Editorial HR Head-Hindi National Dainik Jagaran

Mr. Vijender Singh TransNational Computers LLC

Mr. Nikhil Malhotra Global Head - Innovation Tech Mahindra

Mr. Vaibhav Arora **Director Consulting**  Dr. Meenakshi Munshi

Former Adviser/Scientist G Head HRD & Societal Program Department of Biotechnology Govt. of India

Dr. Samar Hussain Nagvi CEO & Chief Scientist Diagnostics Division JITM C Genes Pvt. Ltd.

Mr. Rakesh Kumar Shahi Abha Biotechnology Pvt. Ltd.

Ms. Anshula Bhatnagar Director & National Head - TA Ernst & Young (EY)

#### Dr. Emmanuel (Shubhakar) Associate Professor MNIT, Jaipur

Dr. Shandaar Ahmed

Professor JNU Campus, Delhi

**Academic** 

Dr. Vibhuti Tripathi Associate Professor & Head SMS MNNIT, Allahabad

Dr. Sheeba Kapil Professor IIFT, South Delhi

Dr. Garima Gupta Associate Professor FMS, Delhi

Dr. Nalini Prava Tripathy Professor IIM, Shillong

Dr. Sushanta Kumar Mishra Professor IIM, Bangalore

Dr. A.P. Dash Dean & Professor NTPC School of Business, Noida

Mr. Juan Carlos Sosa Varela Dean & Full Professor, Business Tourism & Entrepreneurship Division Associate Editor European UAGM Purto Rico, USA

Dr. Vishwajit Rohil Professor & Head Vallabhbhai Patel Chest Institute University of Delhi

Prof. K. G. Suresh Vice Chancellor Makhan Lal Chaturvedi National University of Journalism & Communication, Bhopal

Prof. Baldev Bhai Sharma Vice Chancellor Kushabhau Thakre University of Journalism & Communication, Raipur



#### Research

Dr. Showket Hussain Scientist E NICPR (ICMR)

Dr. Manoj Pandey

Senior Scientific Officer Institute of Pharmacopoeia Commission, Ghaziabad

Dr. Sidhharth Sonkar Scientist II MDRU, Maulana Azad Medical

Dr. Arun Kumar Yadav Assistant Professor NIT, Hamirpur

Dr. Shiv Mohan

Retd. Principal Scientist

Dr. Anshul Verma

Associate Professor S.P. Jain Institute of Management

Dr. Santosh Srivastava

Associate Professor IMS Ghaziahad

Dr. Prabhat Mittal

Professor, Commerce & Mat. Satyawati College, Delhi University Dr. Shikha Bharadwaj Associate Professor

IIM, Sambalpur

Prof. Pramod Kumar Saini Professor

IIMC, New Delhi

Prof. Chandrakant P. Singh

Professor-Mass Communication GGSIP University, Delhi

## **INDUSTRY ENABLED CURRICULUM**



The syllabus for MIB PGD program is benchmarked against best-in-class universities and B-Schools. The course is spread over 4 semesters and 2 years. Research projects, theoretical concepts, cases, tech-based domain specializations and MOOCs are part of the learning journey.

#### **Tech Based Skill Oriented Specializations**

The program possesses an edge in terms of professionally designed 'Tech-Based Skill Oriented Specialization' comprising Four Papers and One MOOC Certification, which meets the latest industry requirements. The pool of experts from industry and academia for each domain, besides reviewing the syllabus, also delivers, interacts and mentors students to ensure their rigorous learning and development.

SEMESTE	R-I ⇒	First Year		
MIB-101 MIB-102 MIB-103 MIB-104 MIB-105 MIB-106	Management Concepts & Financial & Management & Managerial Economics International Business Marketing Management Business Statistics			
PGD-101 PGD-102 PGD-103 PGD-104 PGD-105 PGD-106	Human Resource Manage Advanced Excel Vadati: Speaking Skills in I Design Thinking Research Methodology Thrust Products - Exports	Language		
*Workshops/Foundation Classes   Value-Added Sessions				

- Digital Marketing Certification
- Finance for Non-Finance
- Industry 4.0 Certification
- Foundation Classes: Marketing, Statistics, Digital Branding, Economics

SEMESTER-II	I <b>⇒</b>	First Year
MIB-201 MIB-202 MIB-203 MIB-204 MIB-205 MIB-206	International Marketing Financial Analysis and D Business Environment Business Laws and Taxat International Marketing Computer Applications	ecision Making tion
PGD-201 (M) PGD-201 (F) PGD-201 (H) PGD-202 (M) PGD-202 (F) PGD-203 PGD-203 PGD-204 PGD-205 PGD-206 PGD-207	Sales Distribution & Retail Management Security analysis and portfolio management Employee Relations and Labour Laws B2B Marketing Account Payable Learning and Development Financial Institutions and Services Consumer Insights Application of Block Chain in Management Country Analysis Placement Readiness – I	

International Immersion Program Summer Internship and Training

SEMESTER-IV ⇒

SEMESTER-I	∥ ⇒	Second Year
MIB-301 MIB-302 MIB-303	International Financial Management Organizational Behaviour and Development International Trade Procedures, Documentation & Logistics	
MIB-304 MIB-305	International Business Management E-commerce	
MIB-306 MIB-307	Foreign Language (Basic)- Minor Project & Viva-voce	
PGD-301	Analytics for Managers (P domain specific)	roject will be
PGD-302 PGD-303	Logistics & Supply Chain Placement Readiness - II	Management
PGD-304 (M)	Integrated Marketing Con	
PGD-304 (F) PGD-304 (H)	Derivative and Risk Management Global HRM	
PGD-305 (M) PGD-305 (F)	Product & Brand Manager Financial Modelling	ment
PGD-305 (H)	Performance Managemen Mapping	t and Competency
PGD-306	Digital Marketing	

#### \*Workshops | Value-Added Sessions

Environment & Business Sustainability

#### **Research-Based Learning**

- Classroom teachings closely knitted with research techniques and methodologies
- Research-driven innovative culture
- Guidance by eminent Ph.D. faculty members
- Opportunity to publish papers and cases in renowned journals viz. UGC-Care/ Scopus/ Web of Science, ABDC and more
- Presentation of research papers at seminars, symposiums and conferences which shapes them into confident researchers

SEPIESTER-I	Second rear	
MIB-401 MIB-402 MIB-403 MIB-404 MIB-405	Project Management Strategic Management Consumer Behaviour Services Marketing Foreign Language (Adva German/French Project Report & Viva-vo	,
PGD-401 (M) PGD-401 (F) PGD-401 (H) PGD-402 PGD-403 PGD-404	Digital Marketing Strate Macro Economics for Fir (MOOC Based) Designing the future of Business Ethics and CSR Placement Readiness - I One Extra MOOC from t	nancial Markets  Work (MOOC Based)

Second Vear

#### **MOOCs and Self-Paced Courses**

- 24x7 learning at MOOC & Self-Paced Courses for a sustainable career journey
- Expert guided certification course basket for hands-on experience
- Comprehensive learning opportunity on the web platforms viz. NPTEL, Swayam, Coursera, EdX, Udemy

#### Note:

- Workshops are not exhaustive and can vary as per requirements.
  - Specializations being offered can be changed  $\&\,10\%$  of the batch should opt for the same.

## **DIPLOMATS AT CAMPUS**



**Mr. Rahul Chhabra** Ex-Ambassador, India



**Dr. Deepak Vohra** Ex-Ambassador India





The student becomes part of the focused multi-level & multi-process mentoring system after enrolling in Master's in International Business, which allows them to identify a niche of their own while being mentored by the faculty, alumni and industry mentors.

- LEVEL 01-

LEVEL 02-

**LEVEL 03-**

#### **FACULTY MENTOR**

The student-teacher ratio ensures a purposeful educational experience through one-on-one mentorship. Each student undergoes profiling with a faculty mentor for creating a roadmap to achieving the professional goals for a successful career trajectory.

1 SELF DISCOVERY

#### **ALUMNI MENTOR**

To facilitate the students in academic and career goals, an alumni mentor native to a similar domain is assigned in addition to the faculty mentor. The students gain through this association with experienced alumni friend.

PREPARATORY 3

#### **INDUSTRY MENTOR**

The role aims to act as a compass for the student to help them navigate a career in the desired industry sector or domain. The mentor guides the student towards growth opportunities in a myriad of ways which helps them develop as the most sought candidate in the targeted industry.

**03** EXPECTATION SETTING

## **MIB STUDENT JOURNEY**





Focusing on the holistic development of students, the institute emphasizes on student-driven clubs. Students have a basket of skill and interest-based clubs to choose from. Clubs have democratic culture and freedom that provides students with opportunities to live their passion and be real-life managers.





## INDUSTRY CONNECT | CRC

#### **Live Projects, Internships & Placements**

Highly acclaimed CRC professionals provide innumerable opportunities to MIB students.

#### **Corporate Engagement**

- Kautilya Talk Series
- Live projects, Internships & Placements
- Project based learning
- Professional mentoring
- Industry visits

#### **Careers after MIB**

Backed by 30+ years of campus placements, IMS Ghaziabad MIB students are offered exciting opportunities in varied job profiles like:

- Marketing
- Finance
- Business Analytics
- Data Science
- Banking & Finance
- HR
- International Business
- Digital Marketing
- Operations Logistics & Supply Chain

#### **Career Avenues**

Students can be placed in various upcoming sectors like:

- All MNC's
- Travel and tourism
- Global logistics and supply chain
- International marketing and retailing
- Embassies
- Export import units
- Banking, insurance and many more

## **EXPERT SPEAKS**

"It was infact way above my expectation with respect to the performance of IMS Students. We are grateful to you for sharing such dedicated, proactive, young blood.

IMS rocked!!"

nielsen

Mr. Satish Nair

Research Brand Analyst, Nielsen Corporation

"It feels great to be at the university campus of IMS Ghaziabad. Faculty members are very good indeed!"

Mr. Ramesh Agarwal
Agarwal Packers & Movers Ltd.





"I joined the Institute of Management Studies to pursue Masters in International Business (MIB) in 2005. The education at IMS changed my life completely and helped me in providing clear goals and direction for the rest of my career. I always miss IMS's academic environment, college life and all my precious time spent with IMS family, which includes professors, staff and friends."

#### Dr. Himanshu Talwar

International TEDx Speaker

Assistant Secretary General - The Federation of Hotel & Restaurant Associations of India

"The MIB programme at IMS was an invigorating experience. The rich interaction with experienced faculty and students from diverse backgrounds across the country was very useful. The programme imparted us with life skills such as time management, punctuality, discipline and gave a platform to understand cross-cultural diversification. The institute also provided ample opportunities to showcase our talent in the field other than management. I was fortunate enough to work closely with various clubs where I got a platform to put my theoretical knowledge to practical use."

Ms. Latika Hedau

### **MIB PLACEMENT**



Akanksha Deep Algo8 Al Pvt. Ltd.



Anushka Goel



**Vanshika Goel** Edelweiss Broking Ltd.



CBRE South Asia Pvt. Ltd.



Rashmi Raghav Flipkart Internet Pvt. Ltd.



Naina Rajput Gendroit SR Solution Pvt. Ltd.



Rini Agarwal GroupM Media India Pvt. Ltd.



Varun Gola Pineyards Solutions Pvt 1 td



Shubham Singhal IDFC First Bank



Mohsin Hassan



Parth Sharma Flipkart Internet Pvt. I td.



Pooja Sharma MarketXpander Services Pvt. Ltd.



**Arjun Singh** People Matters



Sandeept Kumar Rout Pineyards Solutions Pvt. Ltd.



Kashish Kalra Richelieu Financial LLC, Dubai



Vipul Ahlawat Flipkart Internet Pvt. Ltd.



Deepak Sharma V2 Retail Ltd.



Suhail Khan



Swati Tomar WWICS Global



Shagun Garg CBRE South Asia Pvt. Ltd.



Reetika Joshi Edelweiss Broking Ltd.



Khyati Bhardwaj Flipkart Internet



Prateek Goel



Nayan Kumar V2 Retail Ltd.

Highest Package Rs. 17.5 Lakhs Per Annum



## INTERNATIONAL IMMERSION PROGRAM

The International Immersion Program covers various aspects of international exposure and connect.

- **Business Networking**
- International Alumni Rendezvous
- Skill-based Sessions & Certification
- Placement Rounds



Kashish Kalra Richelieu Financial LLC, Dubai



Rashmi Raghav



Anushka Goel Xfinite Global PLC (Mzaalo) Pvt. Ltd.



**Arjun Singh** 



Deepak Sharma Landmark Retail Dubai



**Mohsin Hassan** 



Navan Kumar



**Parth Sharma** Landmark Retail Dubai



**Abhishek Kumar** 



Reetika Joshi Policy Bazar



Vanshika Goel Finexcel Academy



Khyati Bhardwaj Institute of Management Consultants of India



Mansi Singhal HBF Direct Ltd.



Akanksha Deep 360 Realtors LLF



Rini Agarwal 360 Realtors LLP



Sakshi Agarwal Landmark Retail Dubai



Pooja Sharma Shoperty Consultants Pvt. Ltd.



Prateek Goel



**Sandeept Kumar Rout** Finexcel Academy WWICS Global Resettlement Finexcel Academy WWICS Global Resettlement Solutions, Dubai Solutions, Dubai



**Shagun Garg** 



Shubham Goswami



Suhail Khan Byju's



Swati Tomar WWICS Global Resettlement Solutions, Dubai



Vishant Kumar Digital Innodrive Pvt. Ltd.



The students will get the opportunity to undergo training under the guidance of celebrated faculty members and experts at IIM. The enriching culture at the campus will serve as a catalyst in the learning experience.



Mega Freshers



















#### **Eliqibility Criteria**

- 10+2+3 or equivalent
- Admission eligibility is as per University norms
- Graduation from recognized University (With Minimum 50% Marks) Or
- Candidates appearing in the qualifying examination in 2023 or those who are awaiting their results are also eligible to apply.

#### **How to Apply**

- Apply online (www.imsuc.ac.in)
- Applications will be shortlisted by the institute on the basis of graduation merit
- Shortlisted candidates will be asked to appear for GD/PI. Candidate's performance in Group Discussion and Personal Interview round along with the academic records will generate a composite score for attaining the selection criteria and grant of final admission offer.
- Admission as per University Guidelines









Management **Institute** in North India 2022



COLLABORATION WITH











#### **Location Map**





#### **INSTITUTE OF MANAGEMENT STUDIES**

(University Courses Campus)

NH-09, Adhyatmik Nagar, Ghaziabad-201 015, National Capital Region, India Ph.: 9599814464-65, 0120-4980000 (+30 lines) E-mail: admission@imsuc.ac.in, director@imsuc.ac.in

www.imsuc.ac.in

Toll Free: 1800 102 1214

